

## Strategic Workforce Management Solutions

Managing your contingent workforce effectively is a priority. Organizations that succeed in finding solutions to reduce the complexities associated with multi-vendor interactions often work with experts in integrated clinical staffing and workforce solutions to manage the process. As a workforce solution partner, AMN has both the depth and breadth of services needed and the required expertise to manage the healthcare workforce more efficiently and improve an organization's bottom line.

### Flexible and scalable options to consider include:

- **AMN Managed Services**

Managed Services can help streamline and automate the complex administrative and operational processes of a multi-vendor staffing environment and lower contingent staffing expenses by 15 – 20%. Staffing management professionals at AMN Healthcare deliver personalized service to help create efficiencies, reduce spending on contingent staff and manage your workforce more effectively. By leveraging AMN's proprietary Single Source<sup>SM</sup> Web-based technology, or through our relationships with leading technology partners, AMN's vendor management solutions can help you optimize your staffing management processes.

- **Recruitment Process Outsourcing (RPO)**

RPO can help decrease hiring and vacancy costs by as much as 45%. Outsourcing all or part of the recruitment process, including sourcing, hiring and on-boarding of permanent clinical positions, can fulfill specific recruitment objectives more cost-effectively. Industry-leading healthcare staffing experience and resources as well as access to an expanded network of quality physicians, nurses and allied health professionals, extends your recruitment reach beyond your own limited talent pool.



We've earned The Joint Commission's Gold Seal of Approval™

## Why Choose AMN?

Known as the most trusted and established industry leader, AMN partners with more facilities to provide comprehensive and cost-effective workforce solutions.

AMN's values-based culture fosters a commitment to quality that ensures great patient care by providing only the highest quality healthcare providers.

Industry-wide recognition as the thought leader, gained through original research cited in well-established, leading publications.

Over 25 years of premier staffing and workforce solutions has built the largest nationwide presence and unmatched network of qualified healthcare professionals.

A level of connection with clients, clinicians and partners that is clearly reflected in feedback like: personal, easy to work with, innovative, comprehensive, trusted and professional.

(866) 871-8519 [www.amnhealthcare.com](http://www.amnhealthcare.com)



INNOVATIVE WORKFORCE SOLUTIONS

## Choosing a Comprehensive Workforce Solutions Partner

Managing your workforce effectively is critical to your organization's success. Top healthcare organizations faced with funding cuts and reimbursement reductions have found more efficient and cost-effective ways to manage their contingent workforce. These include everything from consolidating staffing suppliers to outsourcing recruitment functions, in an effort to reduce costs and achieve efficiencies.

AMN can also help you optimize your fill rates to manage your difficult-to-fill positions, seasonal increases, leaves of absence, census fluctuations, vacation coverage, facility openings and expansions, as well as computer conversions (EMR and EHR).

For organizations looking to find an experienced partner—one who can provide integrated clinical staffing and workforce solutions—AMN Healthcare delivers both experience and value. Having worked with thousands of hospitals and healthcare facilities as a consultative partner to provide innovative, clinical workforce solutions, AMN has helped facilities like yours achieve financial, operational and clinical goals. We can assist with developing a staffing management plan, streamlining back-office processes or filling temporary or permanent positions to deliver high-quality patient care, while helping you drive revenue growth and reduce expenses.

“We partnered with AMN Healthcare and achieved – 24% savings, 90-95% fill rates, but most important is the great care we give our patients.”

- Tammy Collier RN, MSB  
Senior V.P. Patient Services  
Huguley Memorial Medical Center  
Burlison, Texas



### Healthcare Workforce Staffing Solutions

Quality Physicians, Nurses and Allied Health Professionals

When you have multiple staffing needs we help you choose from a broad continuum of disciplines, specialties and assignment lengths, providing you with additional options to fulfill your unique staffing needs:

#### • Nurse Recruitment, Staffing and Placement

The largest and most diverse pool of nurses in the country and a wide variety of staffing services, nursing specialties and assignment lengths delivers the integrated staffing solutions you need. Nurses undergo a comprehensive quality and skills assessment to ensure they exceed industry standards. Whether you need travel nurses for your acute care facility, permanent staff nurses for your medical practice or the flexibility of local (per diem) nurses, provided through Nursefinders, an AMN Healthcare company, you can find the right nurse to fit the need.

#### • Locum Tenens Staffing

Temporary physician staffing through AMN Healthcare locum tenens companies, Staff Care and Linde Healthcare, provides your organization with ongoing access to physicians, CRNAs, Nurse Practitioners, Physician Assistants and Dentists across all specialties. Our extensive experience in physician recruitment and solutions-based staffing has helped thousands of clinics, hospitals, medical groups and government networks continue to drive revenue and provide quality health care, whenever the need arises.

#### • Physician Search and Consulting

Merritt Hawkins, the nation's premier permanent physician search and consulting firm, fills more permanent physician jobs than anyone in the industry. Merritt Hawkins is endorsed by more than 20 state hospital associations and, Merritt Hawkins, along with our permanent search company Kendall & Davis, provide healthcare organizations with enduring matches through the most diversified network of qualified physicians in the United States.

#### • Allied Health Professionals

Responsive and ready, allied health professionals are available to begin helping patients right away. Fill a short- or long-term role, with travel, local (per diem) or permanent placement, by accessing qualified pharmacists, therapists, imaging and laboratory technologists, and other disciplines. These professionals are trained in the latest technologies and can integrate seamlessly with your core staff in a variety of care settings.

“I have just been very impressed with AMN overall. The quality of the nurses in particular is really remarkable...It isn't just about the business it's about providing good care to our patients.”

- Joan Forte, Director of Nursing Resources and Finance  
Stanford Hospital & Clinics  
Palo Alto, California

### AMN's WORKFORCE SOLUTIONS

#### MSP:

- Streamline contract labor processes
- Achieve cost savings of 10-15%\*

#### RPO:

- Outsource part or all of the clinical recruitment process
- Decrease hiring and vacancy costs by over 45%\*

### CLINICAL STAFFING SOLUTIONS

#### Nursing, Allied & Pharmacy:

- Travel, per diem (local), & permanent placement
- Quick start travel nursing

#### Physician, Mid-levels, PAs & NPs:

- Locum tenens (temporary physician staffing)
- Permanent Placement Services

### HOME CARE SERVICES

- In home delivery of patient care services in select markets working closely with the physician, patient and family

\* Typical savings seen in these types of engagements

### Home Care Services

Home care services are provided in the patient's home 24-hours-a-day, seven-days-a-week, through AMN Healthcare company, Nursefinders Home Care. Highly-trained and qualified RNs, LPN/LVNs, companions, home health aides, physical therapists, occupational therapists, speech-language pathologists and behavioral health specialists work closely with physicians and family members to implement the best plan of care.

Arrange a complimentary workforce or staffing assessment today and find out why more healthcare organizations choose AMN Healthcare as their primary workforce solutions partner.

Call us at **(866) 871-8519** or visit us on the Web at **www.amnhealthcare.com** for more information.

